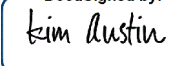
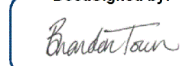


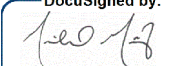


Proposal Evaluation
Mailing and Postage Equipment and Technology RFP #011322

Possible Points		DMT Solutions Global Corporation	FRANCOTYP-POSTALIA CANADA INC	Pitney Bowes Inc.	Quadient, Inc.	Tritek Technologies, Inc.
Conformance to RFP Requirements	50	34	42	40	45	41
Pricing	400	303	286	326	304	316
Financial Viability and Marketplace Success	75	47	60	66	66	53
Ability to Sell and Deliver Service	100	75	76	84	83	71
Marketing Plan	50	32	37	40	45	38
Value Added Attributes	75	65	62	63	69	59
Warranty	50	40	43	44	41	40
Depth and Breadth of Offered Equipment, Products, or Services	200	162	174	175	177	165
Total Points	1,000	758	780	838	830	783
Rank Order		5	4	1	2	3

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